



The Indian Journal for Research in Law and Management

Open Access Law Journal – Copyright © 2025

Editor-in-Chief – Dr. Muktai Deb Chavan; Publisher – Alden Vas; ISSN: 2583-9896

This is an Open Access article distributed under the terms of the Creative Commons Attribution-Non-Commercial-Share Alike 4.0 International (CC-BY-NC-SA 4.0) License, which permits unrestricted non-commercial use, distribution, and reproduction in any medium provided the original work is properly cited.

BEYOND COMPLIANCE WHY ETHICS MATTERS IN MODERN MANAGEMENT

Bhat Yaqoob Shafi

In today's business world, companies are more connected and more visible than ever before. One wrong decision can spread across the internet within minutes and damage a company's reputation for years. Because of this, an important question comes up again and again: is management only supposed to increase profits for shareholders, or does it also have a responsibility to protect the values and integrity of the organization?

Earlier, many companies treated ethics as something secondary. It was mostly limited to paperwork, legal compliance, or damage control after a controversy. But things have changed. Ethics is no longer just a moral discussion or a formal policy sitting in a company handbook. It has become an important part of long-term business survival.

Management ethics simply means applying values such as honesty, fairness, responsibility, transparency, and integrity while making decisions. These values influence how managers deal with employees, customers, investors, suppliers, and society as a whole.

COMPLIANCE IS NOT THE SAME AS ETHICS

One of the biggest mistakes organizations make is assuming that following the law automatically means being ethical.

Compliance usually asks:

“What is the minimum we must do to avoid punishment?”

Ethics asks a different question:

“What is the right thing to do, even if the law does not clearly mention it?”

A company can follow legal rules and still act unfairly. For example, a business may legally pay workers extremely low wages in a region where labour laws are weak. Technically it may be lawful, but many people would still consider it exploitative.

When management focuses only on rules and penalties, employees often feel disconnected and fearful. But when organizations build a culture around shared values and trust, people feel safer speaking honestly, sharing ideas, and taking responsibility. This usually improves teamwork, innovation, and employee loyalty.

Traditional business thinking mainly focused on shareholders because they invest money into the company. But modern management increasingly recognizes that businesses affect many groups, not just investors.

This idea is connected with Stakeholder Theory, developed by R. Edward Freeman. According to this approach, companies are responsible not only to shareholders but also to employees, consumers, suppliers, local communities, and society in general.

A manager today has to balance many different interests; Employees want fair wages, safety, and growth opportunities.

Investors expect stable and sustainable returns.

Customers expect honesty, quality, and data privacy.

Society expects businesses to avoid harming people or the environment. Managers who ignore these groups for short term profit may gain temporary financial benefits, but over time they often damage the organization's reputation and stability.

IMPORTANT ELEMENTS OF ETHICAL MANAGEMENT

Ethical management is not only about speeches or slogans. It appears in everyday decisions and behaviour inside the organization.

TRANSPARENCY

Some companies only reveal negative information when they are legally forced to do so. Ethical management goes further by openly communicating problems, risks, and failures to employees and the public whenever necessary.

FAIRNESS

A company may legally pay the lowest possible wages, but ethical management considers whether workers are actually being treated with dignity and fairness.

ACCOUNTABILITY

In unethical systems, leaders often shift blame onto junior employees or third-party contractors when problems arise. Ethical leadership means accepting responsibility for mistakes and fixing systemic problems instead of hiding them.

INTEGRITY

Sometimes businesses try to exploit loopholes in regulations simply because they can. Ethical management asks whether the action matches the company's stated values and principles.

ETHICS AND PROFITABILITY ARE CONNECTED

Many people think ethics and profits are opposites, but in reality they are often linked.

INVESTOR CONFIDENCE

Today many investors examine ESG factors — Environmental, Social, and Governance standards — before investing. Companies with strong ethical practices are often seen as lower risk organizations.

EMPLOYEE RETENTION

Skilled workers increasingly prefer companies whose values match their own beliefs. A healthy and fair work culture helps businesses attract and keep talented people.

PUBLIC TRUST

In the digital age, trust has become extremely valuable. News spreads quickly, and customers remember corporate misconduct for a long time. Organizations that communicate honestly and behave responsibly usually build stronger long-term relationships with consumers.

CONCLUSION

New technologies like artificial intelligence, automation, and gig-based work are creating fresh ethical challenges for managers. A system may be highly efficient and still be unfair if it exploits workers, manipulates users, or takes advantage of legal grey areas.

Shortcuts and unethical decisions can sometimes create quick success, but they rarely build lasting organizations. In the long run, companies survive not only because they make profits, but because people trust them.

In modern management, ethics is no longer just an optional ideal. It has become an important part of competitiveness, stability, and long-term growth.

REFERENCES

- Defining Moments: When Managers Must Choose Between Right and Right — Joseph L. Badaracco Jr. (1997). *Defining Moments: When Managers Must Choose Between Right and Right*. Harvard Business Review Press.
- Strategic Management: A Stakeholder Approach — R. Edward Freeman (2010). *Strategic Management: A Stakeholder Approach*. Cambridge University Press.

- Managing for Organizational Integrity — Lynn S. Paine (1994). “Managing for Organizational Integrity.” *Harvard Business Review*.